



**A. Michael Mader, CPA, CFE**

*Partner*

**920 739 3329**

**michael.mader@bakertilly.com**

Mike Mader, Partner with Baker Tilly Virchow Krause, LLP, has been with the firm since 2000. He specializes in retail automobile, truck, boat, motorcycle and recreational dealerships, and related industries. Prior to joining Baker Tilly, Mike spent eight years working in-dealership with both single point and mega-dealer operations. He has extensive consulting experience in dealership operations, internal control, accounting processes, and computer utilization as well as tax and consulting services for businesses and shareholders/owners.

**Specific experience**

- > Provides reviews and compilations of dealerships including full disclosures.
- > Provides dealer-specific tax experience including LIFO, Unicap, sales tax, and cash reporting requirements and procedures.
- > Provides dealership internal control reviews.
- > Specializes in corporate, partnership, individual, and S-corporation taxation.
- > Assists with acquisitions and due diligence.
- > Analyzes dealer financial statements and benchmark comparisons.
- > Assists with developing and reviewing pay plans at all levels in the dealership.
- > Develops and advises on buy here/pay here and finance company operations.
- > Analyzes the performance of re-insurance programs.
- > Significant experience using Reynolds and Reynolds, ADP, UCS, and Autosoft including but not limited to data extraction, general ledger construction and maintenance, forms programming, financial statement mapping, daily operating control preparation, and report generator.
- > Consults and performs data extraction on multiple DMS systems for customized internal analysis and reports.
- > Performs customized fraud investigations through the utilization of various dealer management systems.



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### **Industry involvement**

- > American Institute of Certified Public Accountants (AICPA)
- > Association of Certified Fraud Examiners (ACFE)
- > Attends various dealer-related conferences including the AICPA National Auto Dealership Conference
- > Presents at Office Manager Conference on behalf of WATDA
- > Wisconsin Auto and Truck Dealers Association (WATDA)
- > Wisconsin Car Rental Alliance
- > Wisconsin Institute of Certified Public Accountants

### **Education**

University of Wisconsin - Oshkosh  
Bachelor of Business Administration in Accounting  
Bachelor of Business Administration in Finance