

**Matthew C. Hallam, CPA***Office Managing Partner***703 923 8629****Matt.Hallam@bakertilly.com**

Matt Hallam is the Office Managing Partner of the firm's Washington, DC office. Matt also oversees the DC office's Tax and Assurance Group, and is a member of the firm's Management Committee. He has been with the firm for 18 years and works primarily with large real estate companies that develop, own and manage their portfolios. He focuses on the financial reporting and taxation of the companies, their owners and their related real estate interests. Matt understands the operations of investment real estate and is able to minimize taxes as well as offer his clients suggestions to increase profits.

Specific experience

- > Business and tax planning for all phases of institutional/closely-held real estate. Involved in the planning of property acquisitions and/or dispositions in excess of \$2 billion.
- > Maximizing tax benefits related to renewable/energy efficiency incentives.
- > Works closely with family businesses and real estate entrepreneurs in meeting their estate and personal planning objectives.
- > Extensive experience working with cost segregation and maximizing costs recovery and other deductions from real estate operations.

Industry involvement

- > Treasurer and Executive Committee/Board member of the National Association of Industrial and Office Properties
- > Member of the exclusive 2030 Group, which is focused on issues of sustainable growth in the Washington, DC region.
- > Founder of the Real Estate CFO Roundtable series where executives from the premier real estate companies in the region can network and exchange ideas.
- > Member of Apartment and Office Building Association
- > Member of American Institute of Certified Public Accountants

Education

Gannon University
Bachelor of Science in Accounting