

**Michael F. Fitzpatrick, CPA***Partner***608 240 2609****michael.fitzpatrick@bakertilly.com**

Michael Fitzpatrick, Partner with Baker Tilly Virchow Krause, LLP, has been with the firm since 2000. Mike provides corporate finance consulting services to clients specializing in New Markets Tax Credits, private placements of equity and debt, mergers and acquisitions, and due diligence.

Specific experience

- > Baker Tilly's New Markets Tax Credit (NMTC) transaction team has placed more than \$1 billion of NMTC allocation, with Mr. Fitzpatrick personally overseeing more than \$200 million of these allocations.
- > Investment Committee Chairman for the Valued Advisor Fund, Baker Tilly's community development entity that won and deployed \$67 million of NMTC allocation.
- > Closed more than \$300 million in private placements since 2002 in more than twenty separate offerings in a wide variety of industries including commercial real estate, manufacturing, land development, and hospitality.
- > Assisted in the sale of a \$25 million distribution and service company to a Fortune 1000 conglomerate. Services included negotiation of price, terms, and structuring to minimize tax consequences to the sellers.
- > Facilitated the buyout of a national franchisor by its largest franchisee. Assisted by analyzing historical financial statements, corporate overhead allocations, valuation methodologies and ranges, and final structuring of the purchase, including syndication of the debt to three commercial banks.
- > Analyzed the debt structure of a large entertainment and hospitality client, examining more than \$100 million of debt and the use of interest rate swaps, which resulted in recommendations to restructure and save more than \$1,000,000 annually.
- > Placed a \$55 million asset-based loan facility for a distribution client with six lenders. Created bank diligence materials, organized bank meetings, and negotiated loan terms.
- > Prior to joining Baker Tilly, Mr. Fitzpatrick worked in middle market commercial banking as a vice president of commercial lending for nine years.



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Industry involvement

- > American Institute of Certified Public Accountants
- > Financial Industry Regulatory Authority (FINRA) - Series 7, 63, and 24 Securities Licenses

Education

University of Notre Dame
Bachelor of Business Administration in Accounting

J.L. Kellogg Graduate School of Management, Northwestern University
Master of Business Administration in Finance and Strategic Planning