

**Matt Haller, CPIM***Principal***612 876 4754****matt.haller@bakertilly.com**

Matt Haller leads the Packaged Software Consulting Practice of Baker Tilly Virchow Krause, LLP and has been with the firm since 2004. Matt combines a thorough knowledge of business processes with vast experience in the evaluation, implementation, and operation of business systems, both for on-premise and Software as a Service (SaaS) products. Prior to joining Baker Tilly, Matt owned and operated his own management consulting firm, held a variety of management positions in industry, and worked for a national consulting firm. He has been a frequent speaker on integrated systems strategies and is recognized as a leading authority on package evaluation and implementation projects.

**Specific experience****Practice management and vendor relationship management:**

- > Responsible creating and managing packaged software consulting services, and for evaluating, creating and managing strategic partner and vendor relationships for the Baker Tilly Consulting Group. Current focus on evaluating and developing SaaS ERP vendor global and national strategic business partner relationships.

**Recent professional projects:**

- > Engagement Partner for multiple SaaS ERP projects (Plex Online and NetSuite).
- > Engagement Partner for a pilot project examining replacing legacy (Oracle JDE) with a SaaS ERP product (Plex Online) for a very large, multi-site, global automotive supplier.
- > Engagement Partner for a complex CRM initiative at a very large academic institution. Defined common vision, strategy and requirements across dozens of diverse entities and colleges within the institution. Created business case for funding approval. Determined rationale for SaaS based common technology platform, and associated application landscape.
- > Engagement Partner for a multi-billion dollar global agricultural products company seeking to create a global, common customer view leveraging Salesforce.com and the Force.com platform tools, including integration with the core ERP system (SAP).

**Matt Haller, page 2**

### **Specific experience (cont.)**

- > Created IT/software strategy for a multi-entity, multi-site, manufacturing and service company. The project involved identifying opportunities for common application software, creating a comprehensive business case, building a shared services model for back-office functions, and creating a common process model for implementation rollout.
- > Provided leadership to multiple ERP projects in the state and local government, including evaluation approach, change management, and project budgeting.
- > Defined and executed approaches to optimizing existing software installations to increase the value obtained from the software investment examining both on-premise and SaaS based options.
- > Provide project quality assurance reviews to multiple, ERP, CRM and HR

### **Technology evaluation and implementation projects.**

- > Engagement oversight to several HR Technology evaluation and implementation projects. Included core human resources and payroll as well as extended functionality into applicant tracking, learning management, and employee performance management.
- > Evaluation or implementation experience with of most major software vendors including Oracle, Lawson, SAP, IFS, Plex Online, Microsoft, Epicor, Infor, Salesforce.com, RightNow Technologies, Kronos, Ceridian, and others.

### **Industry involvement**

- > American Production and Inventory Control Society
- > Project Management Institute
- > Minnesota High Tech Association
- > Certification in Production and Inventory Management (CPIM)
- > Frequent speaker on integrated systems strategies

### **Education**

University of Minnesota  
Bachelor of Science in Business Management