



**Terry L. Hoover, CPA, MST**

*Senior Manager*

**920 739 3408**

**Terry.Hoover@bakertilly.com**

Terry Hoover, Senior Manager with Baker Tilly Virchow Krause, LLP, has been with the firm since 1985. He specializes in deal initiation and intermediary services, transaction structure, transaction negotiation, finance sourcing, and deal closing services. Terry's experience includes initiating or managing over 100 transactions, up to \$50 million in value.

**Specific experience**

- > Acts as an intermediary, introducing prospective business buyers and sellers.
- > Performs targeted searches for suitable acquisition candidates for strategic and financial buyers.
- > Negotiates transaction on behalf of business buyers and sellers.
- > Develops transactions and financing structures for deals.
- > Assists buyers with transaction due diligence.
- > Assists legal counsel in documenting and closing transactions.

**Industry involvement**

- > American Institute of Certified Public Accountants
- > Wisconsin Institute of Certified Public Accountants
- > International Merger and Acquisition Professionals
- > University of Wisconsin - Milwaukee Tax Association
- > Financial Industry Regulatory Authority (FINRA) - Series 7 and 63 Securities Licenses

**Education**

University of Wisconsin - Eau Claire  
Bachelor of Business Administration in Accounting

University of Wisconsin - Milwaukee  
Master of Science in Taxation