

**Michael P. Ross, CPA**

*Partner*

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Michael Ross, Partner with Baker Tilly Virchow Krause, LLP, has been with the firm since 1987. He specializes in real estate practice and is a licensed investment banker and CPA.

**Specific Experience**

- > New markets tax credit financial benefits consultant; application and product review, tax benefit analysis, and support.
- > Develops new services for the firm's clients, researching new incentives and taxes that impact clients.
- > Responsible for strategic planning related to real estate services offered by Baker Tilly.
- > Manages client relationships in all sectors of the real estate market including market-rate housing, senior and assisted living housing, affordable housing, hospitality buildings and businesses, office buildings, industrial buildings, and land development.
- > Manages over 125 audit clients of affordable housing projects including low-income housing credit projects, HUD projects, bond projects, HOME, and other federal and state subsidy source projects.
- > Provides strategic planning services to both for profit and not-for-profit clients serving multifamily, single family, and commercial sectors of the real estate market.
- > Provides litigation support services to communities, developers, and investors as needed based on experience in the affordable housing industry.
- > Provides audits of federal and state aid programs under A-133.
- > Experience in structuring, modeling, and analyzing transactions, acquisitions, dispositions, and reorganization of real estate and related businesses within the Construction and Real Estate Group primarily representing developers of real estate.
- > Specializes in tax regulations that impact real estate clients including tax-deferred exchanges, passive activity regulations, real estate professional regulations, historic credit, low-income housing credit, new markets credit, and cost capitalization.

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### **Specific Experience (cont.)**

- > Established a new cost segregation practice using an engineered approach to Baker Tilly clients and new clients.
- > Served as a critical role in setting up Baker Tilly Capital, LLC and The Valued Advisor Fund, LLC. These entities were set up to assist accredited and institutional investors place equity with real estate developments and businesses seeking capital and to help clients secure financing. Assisted in developing financial models used by this group to determine the proper structure of their deal.
- > Consults on tax credit compliance including 100% first year reviews, acquisition reviews, cost certifications, compliance audits, and quality control assessments.

### **Industry Involvement**

- > American Institute of Certified Public Accountants
- > Wisconsin Institute of Certified Public Accountants
- > Affordable Housing Tax Credit Coalition
- > WHEDA Tax Credit Committee Advisory
- > New Markets Tax Credit Coalition
- > Featured speaker for Wisconsin statewide new markets tax credit educational series sponsored by the Department of Commerce and WHEDA.
- > National, state, and local speaker on subjects related to affordable housing and community development.

### **Education**

University of Wisconsin - Whitewater  
Bachelor of Business Administration in Accounting